

RH SMITH

DISTRIBUTING COMPANY INC.

About Us
Products & Services
Business Partners
News
Resources
Contact Us



CONOCO Gift Cards Available Now!
[Learn More>](#)



Save on a Car Wash at the pumps!
Wash your car here!
[Learn More>](#)



Kick Back Rewards pays you
back in cash on purchases in
select stores now!
[Learn More>](#)



Welcome to R.H. Smith Distributing Company, Inc.

R.H. Smith Dist. has three main lines of businesses: Retail, Wholesale and Fuel Transportation Services. The Company has some other activities in its business portfolio, including maintaining the various business profit centers development and sustainable growth.

Retail Line of Business is covering Smitty's Conoco convenience store chain, as well as other sites. During the Years 2006 and 2007 the Company consolidated its Smitty's retail network, focusing its activities on high performances sites. In the Year 2007 R.H. Smith Distributing is building and remodeling locations in the area, maintaining its strong competitive presence in a regional market.

Wholesale Line of Business has several main groups of customers: ConocoPhillips branded dealers, including the Company's owned Smitty's Conoco sites, Tesoro branded dealers, unbranded sites, and other accounts like an unattended Texaco, card locks, various commercial and farm accounts.

The fuel transportation services are provided by Reliable Hauling Services, LLC, which is company formed in August 2003 by R.H. Smith Distributing, Inc. Co. The Company's fleet consists of five fuel trucks with trailers.

R.H. Smith Distributing Company is very well known in the national petroleum distribution industry for its advanced technology, state-of-the art systems, and an integrated IT infrastructure. In recent years the Company has pioneered deploying an integrated companywide retail automation system and integrated fuel management system. In addition, R.H. Smith Dist has developed an advanced performance management approach based on customized business intelligence concept and criteria.

Each of the steps that the Company has performed deploying a new business model and advanced technology and system has been recognized as a best practice and presented on various top level national conferences: SIGMA Conventions, SIGMA Best Practice Share Groups, NACSTech Conferences, various customer conferences (Gilbarco, Pinnacle, ConocoPhillips network), including articles in various magazines, etc.

With such approach and results, R.H. Smith Dist. is realizing its mission: to combine knowledgeable people, efficient business processes, and an advanced technology "to make better decisions faster" and pushing industry best practices at new, higher level.

[READ MORE >](#)



Reliable Hauling Services, LLC is serving customers in Tri-City area (Kennewick, Pasco, Richland), and Yakima Valley area along I-82 corridor and surrounding areas (Yakima, Grandview, Sunnyside, Toppenish, etc.), as well as Ellensburg, Cle Elum, Moses Lake, and other locations along I-90 corridor.

[READ MORE >](#)



OUR HISTORY

R.H. Smith Dist. Co. was formed as a petroleum company in Grandview Washington in 1947 by Robert H. Smith. The Company has marketed under the petroleum brands - Signal, Rainbow, Amoco and since 1982, Conoco.

[READ MORE >](#)

[Site Index](#) [Legal Notice](#) [Home Page](#)

© 2008 R.H. Smith Distributing Co., Inc.